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IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA  
SAN FRANCISCO DIVISION

20 STALEY, *et al.*,  
21 Plaintiffs,  
22 v.  
23 GILEAD SCIENCES, INC., *et al.*,  
24 Defendants.

Case No. 3:19-cv-02573-EMC (lead case)

**NOTICE OF MOTION AND MOTION  
FOR PRELIMINARY APPROVAL OF  
CLASS ACTION SETTLEMENT**

Date: May 12, 2022  
Time: 1:30 p.m.  
Courtroom: 5, 17<sup>th</sup> Floor  
Before: Honorable Edward M. Chen

24 This Document Relates to:  
25 *KPH Healthcare Services, Inc. v. Gilead*  
26 *Sciences, Inc. et al.*, 3:20-cv-06961-EMC  
27  
28

1 **NOTICE OF MOTION AND MOTION**

2 TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:

3 PLEASE TAKE NOTICE that on May 12, 2022, at 1:30 p.m., or as soon thereafter as the  
4 matter may be heard, before the Honorable Edward M. Chen, United States District Judge, in  
5 Courtroom 5 of the United States District Court for the Northern District of California in San  
6 Francisco, California, Plaintiff KPH Healthcare Services, Inc. a/k/a Kinney Drugs, Inc. (“KPH” or  
7 “Plaintiff”), on behalf of itself and a proposed Direct Purchaser Settlement Class (“Settlement  
8 Class”), will move the Court pursuant to Federal Rule of Civil Procedure 23(e) for entry of an Order:

9 1. Granting preliminary approval of the agreement by and between Plaintiff and  
10 Defendants Bristol-Myers Squibb Company and E.R. Squibb & Sons, LLC (together, “BMS”) to  
11 settle the claims against BMS in this action (the “Settlement” or “Settlement Agreement”), based on  
12 the Court’s finding that the Settlement is fair, reasonable, and adequate within the meaning of Fed.  
13 R. Civ. P. 23;

14 2. Certifying the proposed Settlement Class for settlement purposes only;

15 3. Appointing KCC Class Action Services, LLC (“KCC”) as Claims Administrator to  
16 disseminate settlement notice to the Settlement Class, process and engage in follow-up  
17 communications relating to Claim Forms and Opt-Out Requests, and, if the Settlement is granted final  
18 approval, administer distribution of the Settlement Fund;

19 4. Appointing Computershare Trust Company, N.A. as Escrow Agent to receive and  
20 invest the Settlement Funds in accordance with the terms of the Escrow Agreement;

21 5. Appointing Interim Co-Lead Counsel for the Direct Purchaser Plaintiffs (“Class  
22 Counsel”) as Co-Lead Settlement Class Counsel (“Settlement Counsel”);

23 6. Finding that dissemination of notice to the Settlement Class is warranted and  
24 approving the proposed forms and manners of notice as compliant with Rule 23 and due process;

25 7. Directing BMS to serve notice on the appropriate federal and state officials as required  
26 by the Class Action Fairness Act, 28 U.S.C. § 1715 (“CAFA Notice”) and contemporaneously provide  
27 an electronic copy of the notice to Class Counsel;

28 8. Approving the proposed Plan of Allocation;

1           9.       Setting a schedule for the final approval process, including deadlines for claim  
2 submissions, opt-outs, and objections and a date for a Final Approval Hearing; and

3           10.       Providing that if final approval of the Settlement is not obtained, the Settlement shall  
4 be null and void, and the settling parties will revert to their positions *ex ante* without prejudice to their  
5 claims or defenses.

6           In support of this motion, Plaintiff submits that the Settlement is fair, reasonable, and  
7 adequate. The Settlement provides that BMS will forever waive enforcement of contractual  
8 provisions that would otherwise prohibit Gilead from making, or licensing others to make, a generic  
9 version of Evotaz. The Settlement further requires BMS to pay \$10,800,000 into a Settlement Fund  
10 for the benefit of the Settlement Class, and up to an additional \$200,000 toward the cost of providing  
11 notice of the Settlement to the Settlement Class.

12           This motion is based on the Notice of Motion, the Supporting Memorandum of Points and  
13 Authorities, the supporting declarations and exhibits, all papers and records on file in this matter, and  
14 the arguments of counsel.

15           Plaintiff has conferred with counsel for BMS. BMS does not oppose this motion.  
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1 **MEMORANDUM OF POINTS AND AUTHORITIES**

2 **I. INTRODUCTION**

3 After several months of arm’s-length negotiations, Plaintiff entered into a Settlement  
4 Agreement with BMS (“Settlement”) that requires BMS to pay \$10.8 million in cash, contribute up  
5 to an additional \$200,000 toward notice costs, and provide injunctive relief.<sup>1</sup> This Settlement, if  
6 approved, will provide fair, reasonable, and adequate relief to the proposed DPP Settlement Class  
7 (“Settlement Class”). Plaintiff now moves for preliminary approval of the Settlement.

8 **II. SUMMARY OF THE SETTLEMENT**

9 **A. The Settlement Class**

10 Plaintiff and BMS agreed to propose certification of the following Settlement Class for  
11 settlement purposes only:

12 All persons or entities in the United States and its territories who  
13 directly purchased Atripla, Evotaz, Reyataz, Sustiva, Truvada,  
14 Complera, Stribild, or any of their generic equivalents, if any (together,  
“cART Drugs”) from any Defendant or any brand or generic  
manufacturer from October 6, 2016 until October 19, 2021.

15 Excluded from the Settlement Class are (1) Defendants; Janssen R&D  
16 Ireland; Janssen Products, LP; Johnson & Johnson, Inc.; and their  
17 officers, directors, managers, employees, agents, servants,  
representatives, parents, subsidiaries, or affiliates; (2) all government  
18 entities; (3) Retailer Plaintiffs; and (4) the judges in this case, court  
personnel, and any members of their immediate families.<sup>2</sup>

19 **B. Monetary Relief**

20 Under the Settlement, BMS will pay \$10.8 million into the BMS Settlement Fund, which will  
21 be used to pay valid claims submitted by Settlement Class Members in accordance with the Allocation  
22 Plan, settlement administration expenses, notice costs to the extent they are not paid via the BMS  
23 Notice Fund, and any Court-approved class representative service award and attorneys’ expenses.<sup>3</sup>

24 <sup>1</sup> A copy of the Settlement Agreement is attached as Exhibit 1 to the Declaration of Michael L. Roberts  
25 in Support of Motion for Preliminary Approval of Class Action Settlement (“Roberts Declaration”),  
26 filed contemporaneously with this motion. The definitions in the Settlement Agreement are  
incorporated herein by reference. All exhibit references in this motion are to the exhibits to the  
Roberts Declaration.

27 <sup>2</sup> *Id.* at ¶ 1(p).

28 <sup>3</sup> *Id.* at ¶ 7(c). The parties have agreed to confidential terms regarding the potential reduction of the  
Settlement Amount. *See* Section II(F), *infra*.

1 BMS will pay an additional \$200,000 into a separate BMS Notice Fund, which will be used  
2 to pay 50% of the first \$400,000 of actual notice costs relating to the Settlement.<sup>4</sup> Any money left in  
3 this fund as of the Effective Date or at the time the Settlement is terminated will be returned to BMS.<sup>5</sup>

#### 4 **C. Injunctive Relief**

5 The Settlement provides that BMS will waive enforcement of Section 14.2(a) of its October  
6 25, 2011 Duo License Agreement with Gilead by providing the following written notice to Gilead:

7 As provided for under the terms of the October 25, 2011 Duo License  
8 Agreement by and among Gilead Sciences, Inc. and Gilead Sciences  
9 Limited (together, “Gilead”) and Bristol-Myers Squibb Company,  
10 BMS hereby irrevocably consents to Gilead’s manufacture, use, sale or  
11 import of the Combination Product, any Generic Combination Product,  
12 or any Other Combination Product. Further, BMS consents to Gilead’s  
13 granting of any rights to a Third Party to make, use, sell, have sold,  
14 offer for sale, or import, the Combination Product, any Generic  
15 Combination Product, or any Other Combination Product. This written  
16 consent is not intended to, and shall not, modify any other rights and/or  
17 obligations of BMS and Gilead under the terms of the Duo License  
18 Agreement, or any other agreement between the parties. All capitalized  
19 terms are defined in accordance with the terms of the Duo License  
20 Agreement.<sup>6</sup>

21 This waiver will immediately open the door to the possibility of generic competition with  
22 Evotaz by removing the barrier that had prohibited Gilead from marketing, or licensing a third party  
23 to market, a fixed-dose combination drug to compete with Evotaz, comprised of Gilead’s drug  
24 Cobicistat and a generic version of BMS’s drug atazanavir (brand name Reyataz).<sup>7</sup> Generic  
25 competition otherwise would have been precluded for another seven years, until September 2029.<sup>8</sup>

#### 26 **D. Stay of Proceedings and Cooperation**

27 Per the Settlement, Plaintiff seeks a stay of these proceedings against BMS pending this  
28 Court’s final approval determination.<sup>9</sup> In the event the case against any Gilead defendant proceeds to

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24 <sup>4</sup> See Exhibit 1 at ¶ 7(d).

25 <sup>5</sup> *Id.*

26 <sup>6</sup> *Id.* at ¶ 8.

27 <sup>7</sup> See Roberts Declaration at ¶ 12.

28 <sup>8</sup> See ECF 559 (Amended Complaint) at ¶ 127. Unless otherwise noted, all ECF references are to the Master Docket for this litigation (19-cv-02573-EMC).

<sup>9</sup> Exhibit 1 at ¶ 4.

1 trial, BMS will consult with Plaintiff regarding evidence or testimony needed to authenticate and meet  
2 the requirements of the business records exception to the hearsay rule for any BMS business document  
3 produced by BMS in the litigation that has been identified as a potential trial exhibit.<sup>10</sup> BMS will:  
4 (a) provide a declaration and/or certification from a custodian of records; (b) if necessary, make a  
5 custodian of records available for deposition solely to authenticate and meet the requirements of the  
6 business record exception to the hearsay rule for documents created and kept in the ordinary course  
7 of business and produced by BMS in the litigation that are listed as trial exhibits; and (c) if further  
8 necessary, make a custodian of records available for trial for the same limited purpose.<sup>11</sup>

#### 9 **E. Class Release**

10 In exchange for the relief described above, the action against BMS will be dismissed with  
11 prejudice.<sup>12</sup> Settlement Class Members will release BMS from all claims asserted against BMS or its  
12 affiliates in this action, and all claims with regard to cART drugs that Plaintiff or the Settlement Class  
13 could have asserted or could assert against BMS or its affiliates that arise out of the facts, occurrences,  
14 transactions or other matters alleged or asserted in this action, whether known or unknown.<sup>13</sup> This  
15 includes any claim that would be barred as *res judicata* by virtue of the dismissal with prejudice of  
16 the action.<sup>14</sup> The release does not extend to personal injury claims or any claims arising in the ordinary  
17 course of business with BMS under Article 2 of the Uniform Commercial Code (related to sales).<sup>15</sup>

#### 18 **F. Reduction or Termination of the Settlement**

19 The parties have agreed to confidential terms regarding the potential reduction of the  
20 Settlement Amount or termination of the Settlement.<sup>16</sup> The Settlement also may be terminated if this

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21 <sup>10</sup> *Id.*

22 <sup>11</sup> *Id.*

23 <sup>12</sup> *Id.* at ¶ 2.

24 <sup>13</sup> *Id.* at ¶¶ 1(1), 14, 15.

25 <sup>14</sup> *Id.* at ¶¶ 1(1), 14. This *res judicata* provision was added to confirm that the release encompasses  
26 any claims that could arise from the fraudulent concealment allegations that had been pleaded in the  
initial Complaint but dropped from the First Amended Complaint. Even without the release, such  
claims could not have been pursued, given that *res judicata* is a doctrine applied as a matter of law.

27 <sup>15</sup> *Id.*

28 <sup>16</sup> *Id.* at ¶ 18(a). Class Counsel are contemporaneously emailing a copy of this separate agreement for  
*in camera* inspection by the Court.

1 Court or an appellate court materially modifies or rejects the Settlement.<sup>17</sup> Modifications to the Plan  
2 of Allocation, or modifications to or rejections of the requested awards to the representative plaintiff  
3 or Settlement Counsel, shall not affect or delay the Settlement.<sup>18</sup>

### 4 III. ARGUMENT

#### 5 A. The Settlement Class Merits Certification

6 If a class has not yet been certified, as in this case, the Court’s “threshold task is to ascertain  
7 whether the proposed settlement class satisfies the requirements of Rule 23(a) of the Federal Rules of  
8 Civil Procedure applicable to all class actions, namely: (1) numerosity, (2) commonality, (3)  
9 typicality, and (4) adequacy of representation.” *O’Connor v. Uber Techs., Inc.*, Nos. 13-cv-03826-  
10 EMC, 15-cv-00262-EMC, 2019 WL 1437101, at \* 5 (N.D. Cal. Mar. 29, 2019) (quoting *Hanlon v.*  
11 *Chrysler Corp.*, 150 F.3d 1011, 1019 (9th Cir. 1998) (overruled on other grounds by *Wal-Mart Stores,*  
12 *Inc. v. Dukes*, 564 U.S. 338 (2011)). “If all four Rule 23(a) prerequisites are satisfied, the court must  
13 then decide whether the action can be maintained under one of the three subsections of Rule 23(b).”  
14 *Id.* (citing *Hanlon*, 150 F.3d at 1022). Plaintiff seeks certification under two subsections: (1) Rule  
15 23(b)(3) (predominance and superiority); and (2) Rule 23(b)(2) (injunctive relief). Plaintiff can  
16 sufficiently establish all these criteria to support its request for settlement-only class certification.

#### 17 1. Numerosity

18 The numerosity prong addresses whether joinder of all members is “impracticable.” Fed. R.  
19 Civ. P. 23(a)(1). “[I]t is ‘generally accepted that when a proposed class has at least forty members,  
20 joinder is presumptively impracticable based on numbers alone.’” *Morgan v. U.S. Soccer Fed’n, Inc.*,  
21 No. 19-cv-01717, 2019 WL 7166978, at \*5 (C.D. Cal. Nov. 8, 2019) (quoting *In re Banc of Cal. Sec.*  
22 *Litig.*, 326 F.R.D. 640, 646 (C.D. Cal. 2018)). Based on his review of data produced, Plaintiff’s  
23 economic expert, Dr. Russell Lamb, has determined that there will be at least 73 Settlement Class  
24 Members, which is presumptively sufficient to satisfy numerosity.<sup>19</sup>

25 \_\_\_\_\_  
26 <sup>17</sup> *Id.* at ¶ 16.

27 <sup>18</sup> *Id.* at ¶¶ 13(b), 16.

28 <sup>19</sup> See Declaration of Dr. Russell Lamb (Exhibit 2) at ¶ 2. This figure accounts for direct purchasers  
of brand and generic Truvada, Atripla, and Complera. Any non-duplicative purchasers of Evotaz,

1                   **2. Commonality**

2                   “The Ninth Circuit has found that Rule 23(a)(2)’s commonality requirement is ‘limited.’”  
3                   *Ehret v. Uber Techs., Inc.*, 148 F. Supp. 3d 884, 890 (N.D. Cal. 2015) (quoting *Mazza v. Am. Honda*  
4                   *Motor Co., Inc.*, 666 F.3d 581, 589 (9th Cir. 2012)). “Not all questions of fact and law need to be  
5                   common to satisfy the rule.” *Id.* “[E]ven a single common question will suffice.” *James v. Uber Techs.*  
6                   *Inc.*, 338 F.R.D. 123, 131 (N.D. Cal. 2021) (quoting *Dukes*, 564 U.S. at 359) (internal quotation and  
7                   punctuation marks omitted). “Antitrust liability alone constitutes a common question that will resolve  
8                   an issue that is central to the validity of each class member’s claim in one stroke ... because proof of  
9                   an alleged conspiracy will focus on defendants’ conduct and not on the conduct of individual class  
10                  members.” *In re High-Tech Emp. Antitrust Litig.*, 985 F. Supp. 2d 1167, 1180 (N.D. Cal. 2013)  
11                  (internal citations, quotations, and punctuation marks omitted). The central issue in this litigation is  
12                  whether Defendants’ conduct constitutes an antitrust violation. This is sufficient to establish  
13                  commonality.

14                   **3. Typicality**

15                  The typicality requirement ensures that the interests of the class representative and class are  
16                  aligned. *Wolin v. Jaguar Land Rover N. Am., LLC*, 617 F.3d 1168, 1175 (9th Cir. 2010). “In antitrust  
17                  cases, typicality usually will be established by plaintiffs and all class members alleging the same  
18                  antitrust violations by defendants.” *High-Tech*, 985 F. Supp. 2d at 1181 (citation and internal  
19                  quotations omitted). In this case, Plaintiff and all other Settlement Class Members allege the same  
20                  injuries (supracompetitive charges) arising from the same anticompetitive conduct by Defendants.  
21                  Liability will not depend on the individual circumstance of any Settlement Class Member; the same  
22                  factual presentations and legal arguments will be made. This is sufficient to establish typicality.

23                   **4. Adequacy**

24                  “A named plaintiff satisfies the adequacy test if the individual has no conflicts of interest with  
25                  other class members and if the named plaintiff will prosecute the action vigorously on behalf of the  
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27                  Reyataz, Sustiva, and Stribild will be added at the time of direct-mail notice. To the extent additional  
28                  support regarding numerosity is required, Plaintiff incorporates its memorandum in support of class  
certification. *See* ECF 693-3 (Class Certification Memo) at 18-21.

1 class.” *James*, 338 F.R.D. at 132-33 (citing *Ellis v. Costco Wholesale Corp.*, 657 F.3d 970, 985 (9th  
2 Cir. 2011)). As part of this analysis, a court should assess if the named plaintiff is represented by  
3 competent counsel. *Hanlon*, 150 F.3d at 1021.

4 Plaintiff has no interest that conflicts with those of the Settlement Class, and along with all  
5 other Settlement Class Members, Plaintiff has “the same financial incentive for purposes of this  
6 litigation—i.e., proving that they were overcharged and recovering damages based on that  
7 overcharge.” See *In re K-Dur Antitrust Litig.*, 686 F.3d 197, 223 (3d Cir. 2012), *vacated sub nom.*,  
8 *Merck & Co. v. Louisiana Wholesale Drug Co.*, 570 U.S. 913 (2013), *reinstated*, *In re K-Dur Antitrust*  
9 *Litig.*, Nos. 10-cv-02077, 10-cv-02078, 10-cv-04571, 2013 WL 5180857 (3d Cir. Sept. 9, 2013).  
10 Plaintiff has vigorously prosecuted this action with counsel for the past two years and will continue  
11 to do so until the case is concluded.

12 Likewise, Plaintiff’s counsel, Michael Roberts and Dianne Nast, have extensive experience  
13 serving as class counsel in similar direct purchaser antitrust class actions. This Court appointed them  
14 to serve as Interim Co-Lead Counsel of the Proposed Direct Purchaser Class,<sup>20</sup> and since being  
15 entrusted with representing the interests of the proposed class, they have worked diligently and  
16 efficiently in pursuing this litigation. This is sufficient to establish adequacy and their adequacy to  
17 serve as Settlement Counsel.

## 18 **5. Predominance and Superiority**

19 Rule 23(b)(3) requires that “questions of law or fact common to class members predominate  
20 over any questions affecting only individual members, and that a class action is superior to other  
21 available methods for fairly and efficiently adjudicating the controversy.” Fed. R. Civ. P. 23(b)(3).

22 “Rule 23(b)(3) requires a showing that *questions* common to the class predominate, not that  
23 those questions will be answered, on the merits, in favor of the class.” *Amgen Inc. v. Conn. Ret. Plans*  
24 *and Trust Funds*, 568 U.S. 455, 459 (2013). As the Supreme Court has recognized, “predominance is  
25 a test readily met in certain cases alleging ... violations of the antitrust laws.” *Amchem Prods., Inc.*  
26 *v. Windsor*, 521 U.S. 591, 625 (1997). The Settlement Class satisfies the predominance requirement  
27

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28 <sup>20</sup> See ECF 454 (Leadership Order).

1 because the core of this case involves common questions of law and fact, including whether  
2 Defendants’ conduct violated antitrust laws and resulted in supracompetitive prices.

3 The superiority assessment tests whether the settlement will “achieve economies of time,  
4 effort, and expense, and promote ... uniformity of decision as to persons similarly situated, without  
5 sacrificing procedural fairness or bringing about other undesirable results.” *Id.* at 615. When a court  
6 is “[c]onfronted with a request for settlement-only class certification, a district court need not inquire  
7 whether the case, if tried, would present intractable management problems ... for the proposal is that  
8 there be no trial.” *Id.* at 620. Courts would be incredibly burdened if forced to listen to the same facts  
9 in dozens of trials held in dozens of courts dispersed throughout the United States, and the parties  
10 may come out of those trials with inconsistent rulings. The burden on the parties would likewise be  
11 heavy and prohibitive to some who could not spend the millions of dollars required to litigate complex  
12 antitrust cases such as this. Without question, classwide resolution is superior.

### 13 **6. Injunctive Relief**

14 Rule 23(b)(2) assesses whether the opposing party “has acted or refused to act on grounds that  
15 apply generally to the class, so that final injunctive relief ... is appropriate respecting the class as a  
16 whole.” Fed. R. Civ. P. 23(b)(2). As addressed above, allegations relating to BMS’s no-generics  
17 restraint agreement with Gilead with respect to Evotaz are identical for each Settlement Class Member  
18 and eliminating that agreement will have the same effect – the allowance of generic competition – for  
19 all of them. The provision of injunctive relief on a classwide basis is appropriate.

### 20 **B. The Settlement Meets the Standard for Preliminary Approval**

21 “The Ninth Circuit maintains a ‘strong judicial policy’ that favors the settlement of class  
22 actions.” *Haralson v. U.S. Aviation Servs. Corp.*, 383 F. Supp. 3d 959, 966 (N.D. Cal. 2019) (quoting  
23 *Class Plaintiffs v. City of Seattle*, 955 F.2d 1268, 1276 (9th Cir. 1992)). Class action settlements  
24 require court approval, Fed. R. Civ. P. 23(e), but “[a]t the preliminary approval stage, ‘a full fairness  
25 analysis is unnecessary.’” *Zepeda v. PayPal, Inc.*, Nos. 10-cv-02500-SBA, 10-cv-01668-SBA, 2014  
26 WL 718509, at \*4 (N.D. Cal. Feb. 24, 2014) (quoting *Alberto v. GMRI, Inc.*, 252 F.R.D. 652, 665  
27 (E.D. Cal. 2008)). The Court need make only an “initial evaluation of the fairness of the proposed  
28 settlement ... on the basis of written submissions and informal presentation from the settling parties.”

1 *In re High-Tech Emp. Antitrust Litig.*, No. 11-cv-02509-LHR, 2013 WL 6328811, at \*1 (N.D. Cal.  
2 Oct. 30, 2013) (citing *Manual for Complex Litigation (Fourth)* (“*Manual*”) at § 21.632).

3 The first step is for the Court to “make a preliminary determination that the settlement is ‘fair,  
4 reasonable, and adequate’ when considering the factors set out in Rule 23(e)(2).” *Haralson*, 383 F.  
5 Supp. 3d at 966. Those factors, set forth in the December 1, 2018 amendments to Rule 23, are whether:

- 6 (A) the class representatives and class counsel have adequately  
7 represented the class;
- 8 (B) the proposal was negotiated at arm’s length;
- 9 (C) the relief provided for the class is adequate, taking into account:
- 10 (i) the costs, risks, and delay of trial and appeal;
- 11 (ii) the effectiveness of any proposed method of distributing  
12 relief to the class, including the method of processing  
13 class-member claims;
- 14 (iii) the terms of any proposed award of attorneys’ fees,  
15 including timing of payment; and
- 16 (iv) any agreement required to be identified under Rule  
23(e)(3); and
- 17 (D) the proposal treats class members equitably relative to each  
18 other.

19 Fed. R. Civ. P. 23(e)(2).

20 These amended factors were not intended to “displace” any factor previously adopted by  
21 courts, “but rather to focus the court and the lawyers on the core concerns of procedure and substance  
22 that should guide the decision whether to approve the proposal.” Rule 23(e)(2) Advisory Committee  
23 Notes to 2018 Amendments. To that end, the Court additionally may consider the *Churchill* factors  
24 previously adopted by the Ninth Circuit:

- 25 (1) the strength of the plaintiff’s case; (2) the risk, expense, complexity,  
26 and likely duration of future litigation; (3) the risk of maintaining class  
27 action status throughout the trial; (4) the amount offered in settlement;  
28 (5) the extent of discovery completed and the state of the proceedings;  
(6) the experience and views of counsel; (7) the presence of a  
governmental participant; and (8) the reaction of the class members to  
the proposed settlement.

29 *Churchill Vill., LLC v. Gen. Elec.*, 361 F.3d 566, 575 (9th Cir. 2004) (citing *Hanlon*, 150 F.3d at  
30 1026); *see also Cottle v. Plaid Inc.*, No. 20-cv-03056-DMR, 2021 WL 5415252, at \*11 (N.D. Cal.



1 Nov. 19, 2021) (court examines Rule 23(e)(2) and *Churchill* factors in deciding whether to grant  
2 preliminary approval). No additional analysis is required here, however, because the first six  
3 *Churchill* factors are included within the analysis of the factors listed in Rule 23(e)(2),<sup>21</sup> and the last  
4 two factors are not pertinent to this motion.<sup>22</sup>

5 The Court also should consider the extent to which the Settlement complies with the Northern  
6 District of California’s *Procedural Guidance for Class Action Settlements* (“ND CA Procedural  
7 Guidance”). Consideration of the foregoing demonstrates that the Settlement is fair, reasonable,  
8 adequate, and likely to be granted final approval.

9 **1. The Settlement is Fair, Reasonable, and Adequate**

10 **a. Adequate Representation of the Class**

11 “The first factor asks whether ‘the class representatives and class counsel have adequately  
12 represented the class.’” *O’Connor*, 2019 WL 1437101, at \*6 (quoting Fed. R. Civ. P. 23(e)(2)(A)).  
13 As discussed above, representation by Plaintiff and Class Counsel has been, and will continue to be,  
14 more than adequate. Thus, this factor weighs in favor of preliminary approval.

15 **b. Arm’s-Length Negotiations**

16 “The second factor asks whether ‘the [settlement] proposal was negotiated at arm’s length.’”  
17 *Id.* at \*7 (quoting Fed. R. Civ. P. 23(e)(2)(B)). “[A]n initial presumption of fairness” is afforded to  
18 settlements “recommended by class counsel after arm’s-length bargaining.” *Cuzick v. Zodiac U.S.*  
19 *Seat Shells, LLC*, No. 16-cv-03793-HSG, 2017 WL 4536255, at \*5 (N.D. Cal. Oct. 11, 2017) (quoting  
20 *Harris v. Vector Mktg. Corp.*, No. 08-cv-05198-EMC, 2011 WL 1627973, at \*8 (N.D. Cal. Apr. 29,  
21 2011)). To negotiate at arm’s length, counsel “must have been armed with sufficient information  
22 about the case to have been able to reasonably assess its strengths and value.” *Acosta v. Trans Union*,

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24 

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<sup>21</sup> The first four factors are covered under Rule 23(e)(2)(C)(i)’s analysis of whether “the relief  
25 provided for the class is adequate, taking into account ... the costs, risks, and delay of trial and  
26 appeal.” The fifth and sixth factors are covered under Rule 23(e)(2)(B)’s analysis of whether “the  
proposal was negotiated at arm’s length.”

27 <sup>22</sup> The seventh factor “is inapplicable because there is no government participant in this case.” *See*  
28 *Cottle*, 2021 WL 5415252, at \*14 (citation omitted). The eighth factor “is best asserted at the final  
approval hearing since the court can look at how many class members submitted claim forms and  
objections.” *Id.* (citing *Rodriguez v. W. Publ’g Corp.*, 563 F.3d 948, 967 (9th Cir. 2009)).

1 *LLC*, 243 F.R.D. 377, 396 (C.D. Cal. 2007)). The “court must be satisfied that the parties ‘have  
2 engaged in sufficient investigation of the facts to enable the court to intelligently make ... an appraisal  
3 of the settlement.’” *Uschold v. NSMG Shared Servs., LLC*, 333 F.R.D. 157, 169 (N.D. Cal. 2019)  
4 (quoting *Acosta*, 243 F.R.D. at 396).

5 By the time Plaintiff and BMS executed their Memorandum of Understanding (“MUO”) on  
6 October 20, 2021, Plaintiff had defeated arbitration and dismissal motions, evaluated extensive  
7 briefings and rulings on motions to dismiss other actions, reviewed millions of pages of discovery  
8 documents along with other Plaintiff groups, participated in depositions of dozens of fact witnesses,  
9 prepared and nearly finalized expert reports and a memorandum in support of class certification, and  
10 began working with merit experts to support its case-in-chief.<sup>23</sup> Negotiations continued for an  
11 additional five months while Plaintiff and BMS met, conferred, and edited the Settlement Agreement  
12 and its many attachments until they finally came to a meeting of the minds on important matters such  
13 as the scope of the Settlement Class, the terms of the release, timing for funding, and cooperation that  
14 could materially impact the ongoing litigation against the Gilead Defendants.<sup>24</sup> They then signed the  
15 Settlement Agreement and related documents on March 30, 2022.<sup>25</sup>

16 Without a doubt, Class Counsel entered into this agreement with a clear understanding of the  
17 strengths, weaknesses, and value of their claims. They have extensive experience litigating antitrust  
18 cases and believe the recovery provided for in the Settlement Agreement is a highly favorable result  
19 for the Settlement Class in light of the risks.<sup>26</sup> This factor weighs in favor of preliminary approval.  
20 *See Nat’l Rural Telecomms. Coop. v. DIRECTV, Inc.*, 221 F.R.D. 523, 528 (C.D. Cal. 2004) (quoting  
21 *In re Painewebber Ltd. P’Ships Litig.*, 171 F.R.D. 104, 125 (S.D.N.Y. 1997)) (Courts afford “[g]reat  
22 weight ... to the recommendation of counsel, who are most closely acquainted with the facts of the  
23 underlying litigation.”); *In re Pac. Enters. Sec. Litig.*, 47 F.3d 373, 378 (9th Cir. 1995) (“Parties  
24 represented by competent counsel are better positioned than courts to produce a settlement that fairly

25 \_\_\_\_\_  
26 <sup>23</sup> *See* Roberts Declaration at ¶ 5.

27 <sup>24</sup> *Id.* at ¶ 6.

28 <sup>25</sup> *Id.*

<sup>26</sup> *Id.* at ¶ 14.

1 reflects each party’s expected outcome in litigation.”).

2 As an additional consideration, “[i]n the context of pre-certification settlements, courts must  
3 be especially vigilant to ensure that ‘the settlement is not the product of collusion among the  
4 negotiating parties.’” *O’Connor*, 2019 WL 1437101, at \*7 (quoting *In re Bluetooth Headset Prods.*  
5 *Liab. Litig.*, 654 F.3d 935, 946-47 (9th Cir. 2011)). “Signs of collusion include: (1) ‘when counsel  
6 receive a disproportionate distribution of the settlement;’ (2) when the parties negotiate a ‘clear  
7 sailing’ arrangement under which defendants agree not to oppose an attorneys[’] fee award up to a  
8 certain amount separate from the class’s actual recovery; and (3) ‘when the parties arrange for fees  
9 not awarded to revert to defendants rather than be added to the class fund.’” *Id.* (quoting *In re*  
10 *Bluetooth*, 654 F.3d at 947).

11 There are no such red flags here. Class Counsel are not requesting fees; they seek to recover  
12 only their out-of-pocket costs. This will be paid from the BMS Settlement Fund,<sup>27</sup> so any amounts  
13 requested but not awarded will revert to the Settlement Class. While BMS has agreed not to take any  
14 position with respect to this request,<sup>28</sup> the Settlement is not contingent on this award. To the contrary,  
15 Class Counsel and BMS have agreed that the Court will consider this request separately from the  
16 fairness, reasonableness, and adequacy of the Settlement, and that any order relating to this award, or  
17 any appeal from any such order, or any modification or reversal to this award on appeal, shall not  
18 operate to modify, cancel, or allow for the termination of the Settlement or affect or delay the finality  
19 of any judgment approving the Settlement.<sup>29</sup> This factor weighs in favor of preliminary approval.

20 **c. Relief Provided for the Class**

21 The third factor asks whether “the relief provided for the class is adequate, taking into account:  
22 (i) the costs, risks, and delay of trial and appeal; (ii) the effectiveness of any proposed method of  
23 distributing relief to the class, including the method of processing class member claims; (iii) the terms  
24 of any proposed award of attorneys’ fees, including timing of payment; and (iv) any agreement  
25 required to be identified under Rule 23(e)(3).” Fed. R. Civ. P. 23(e)(2)(C).

26 <sup>27</sup> Exhibit 1 at ¶ 13(a).

27 <sup>28</sup> *Id.*

28 <sup>29</sup> *Id.* at ¶ 13(b).

1  
2 **i. Costs, Risks, and Delay of Trial and Appeal**

3 This section involves consideration of the relative strengths and weaknesses of the claims  
4 against BMS that led counsel to conclude the settlement terms are fair and adequate to compensate  
5 Settlement Class Members, and descriptions of and explanations for the resultant modifications to the  
6 class definition and release, as recommended by the ND CA Procedural Guidance at § 1(a), (c), (e).

7 **(a) Claims Against BMS**

8 To determine whether a settlement falls within the range of possible approval, courts focus on  
9 “substantive fairness and adequacy” and “consider plaintiff’s expected recovery balanced against the  
10 value of the settlement offer.” *Acosta v. Frito-Lay, Inc.*, No. 15-cv-02128-JSC, 2018 WL 646691, at  
11 \*9 (N.D. Cal. Jan. 31, 2018) (quoting *Harris*, 2011 WL 1627973, at \*9). The estimated claim value  
12 cannot be viewed in a vacuum; the court must evaluate the strengths and weaknesses of the case to  
13 determine the likelihood of recovering that value. *See Cuzick*, 2017 WL 4536255, at \*6; *see also*  
14 *Smith v. Am. Greetings Corp.*, No. 14-cv-02577-JST, 2015 WL 4498571, at \*7 (N.D. Cal. July 23,  
15 2015) (evaluating recovery in view of risks).

16 Plaintiff’s operative complaint alleges that BMS participated in anticompetitive conduct by:  
17 (1) benefitting from Gilead’s overall scheme to monopolize the cART market;<sup>30</sup> (2) benefitting from  
18 Gilead’s unlawful deals with Teva to delay entry of generic versions of Atripla;<sup>31</sup> (3) entering into the  
19 Atripla No-Generics Restraint agreement with Gilead, which incentivized Gilead to switch patients  
20 to Atripla, thereby increasing BMS’s sales of its third agent (EFV) as a component of Atripla;<sup>32</sup> and  
21 (4) entering into the Evotaz No-Generics Restraint agreement with Gilead, which protected BMS’s  
22 third agent (atazanavir) and its fixed-dose combination drug Evotaz from competition.<sup>33</sup>

23 This Court ruled that the first claim is not viable against BMS, holding that one cannot  
24

25  
26 <sup>30</sup> See ECF 559 (Amended Complaint) at ¶ 435.

27 <sup>31</sup> *Id.* at ¶ 435(b).

28 <sup>32</sup> *Id.* at ¶¶ 435(a), 455.

<sup>33</sup> *Id.* at ¶¶ 435(c), 455.

1 reasonably infer that BMS had benefitted from or agreed to an overarching conspiracy by Gilead.<sup>34</sup>  
2 As to the second claim, Plaintiff did not allege, and discovery did not reveal, that BMS was aware of  
3 and embraced or otherwise participated in the consideration Gilead had provided to Teva to delay its  
4 launch of generic versions of Atripla,<sup>35</sup> as required for liability to attach.<sup>36</sup> Thus, no recovery can be  
5 obtained from BMS for either claim unless Plaintiff undergoes the expense of taking the surviving  
6 claims against BMS to trial and obtaining a final judgment; files, briefs, argues, and wins an appeal  
7 on the dismissed claims; and then undergoes the expense of a second trial. Given that the jury trial in  
8 this case is not scheduled to be completed until May 2023,<sup>37</sup> it is unlikely that this process would be  
9 completed for at least two more years.

10 As to the third claim, discovery has revealed that Gilead terminated its Atripla-related  
11 collaboration agreement with BMS (and, consequently, their no-generic restraint agreement) on  
12 December 31, 2017.<sup>38</sup> This is two months before the earliest date of February 2018 on which Plaintiff  
13 contends generic Truvada – an essential ingredient to generic Atripla – would have entered the market  
14 absent Gilead’s anticompetitive agreement with Teva.<sup>39</sup>

15 That leaves only one claim against BMS that can be presented to the jury during next year’s  
16 trial: the claim that BMS’s no-generic restraint agreement with Gilead regarding Evotaz prevented  
17 and will prevent generic competition for Evotaz for almost 12 years, from December 2017 until  
18 September 2029.<sup>40</sup> If this Settlement is approved, however, generic competition could begin this year,  
19 which would eliminate two-thirds of the period of generic delay. Plaintiff’s economist, Dr. Lamb,  
20 estimated damages for Evotaz at \$31.1 million.<sup>41</sup> One-third of that amount is \$10.3 million, meaning

21 \_\_\_\_\_  
22 <sup>34</sup> See ECF 387 (Order re Motion to Dismiss EPP’s First Amended Complaint) at 15-16.

23 <sup>35</sup> See Roberts Declaration at ¶ 8.

24 <sup>36</sup> See ECF 387 (Order re Motion to Dismiss EPP’s First Amended Complaint) at 14.

25 <sup>37</sup> See ECF 781 (Scheduling Order) at 7 (setting start date of trial), as amended Dec. 15, 2021 (setting  
26 each trial date).

27 <sup>38</sup> See Roberts Declaration at ¶ 9.

28 <sup>39</sup> See ECF 693-3 (Class Certification Memo) at 14.

<sup>40</sup> See ECF 559 (Amended Complaint) at ¶ 127. Claims related to Reyataz, a BMS drug that is a  
component of Evotaz, are encompassed within this claim.

<sup>41</sup> See Exhibit 2 at ¶ 3.

1 that with the \$10.8 million cash payment and the injunctive relief that would be provided via the  
2 Settlement, the Settlement Class essentially would receive complete relief for this claim.

3 Class Counsel will continue to litigate this claim, and the other three claims, against Gilead,  
4 the primary actor in this monopolistic scheme that is most likely to be held jointly and severally liable  
5 for the damages caused by the actions outlined in the operative complaint. *See In re Auto. Refinishing*  
6 *Paint Antitrust Litig.*, MDL No. 1426, 2004 WL 1068807, at \*2 (E.D. Pa. May 11, 2004) (“[T]his  
7 settlement does not affect the joint and several liability of the remaining Defendants in this alleged  
8 conspiracy.”); *In re Cathode Ray Tube (CRT) Antitrust Litig.*, No. 14-cv-2058-JST, 2015 WL  
9 9266493, at \*6 (N.D. Cal. Dec. 17, 2015) (noting settlement preserved right to litigate against non-  
10 settling defendants for entire amount of damages based on joint and several liability).

11 Independent from the merits, an additional risk lies with the possibility that BMS may appeal  
12 this Court’s denial of its joint motion with Gilead to compel arbitration.<sup>42</sup> Plaintiff is confident in its  
13 ability to succeed on appeal, but the appellate process could add another year or more of delay before  
14 payments are made to class members, and success is never guaranteed. While Plaintiff is similarly  
15 confident in its ability to get the proposed class certified, certification is not certain, especially in a  
16 class action like this that involves dozens, rather than hundreds or thousands, of class members. For  
17 many reasons, this factor weighs in favor of preliminary approval.

18 **(b) Class Definition and Release**

19 The class definition in the operative complaint covers all cART drugs purchased directly from  
20 Defendants during the class period.<sup>43</sup> Plaintiff narrowed that definition when moving to certify their  
21 claims against Gilead, limiting the drugs to Truvada, Atripla, and Complera, and extending the  
22 purchases to include not only those from Defendants, but also those from any other brand or generic  
23 manufacturer of those three drugs.<sup>44</sup> This decision was made to account for its experts’ definitions of  
24 the relevant markets and the drugs for which Settlement Class Members already have incurred  
25 overcharges that could be reliably measured based on anticompetitive agreements involving reverse

26 <sup>42</sup> See ECF 555 (Order re Arbitration and Dismissal Motions).

27 <sup>43</sup> See ECF 559 (Amended Complaint) at ¶ 413.

28 <sup>44</sup> See ECF 693-3 (Class Certification Memo) at 1-2.

1 payments (for Atripla and Truvada) and a no-generics restraint (Complera).<sup>45</sup>

2 Class Counsel negotiated with BMS to similarly narrow the group of purchasers that would  
3 be included in this Settlement Class, and, conversely, the group that would be precluded from seeking  
4 relief from BMS outside of this litigation. The parties readily agreed to include the two drugs for  
5 which BMS and Gilead had entered into no-generic restraint agreements (Atripla and Evotaz), the  
6 two drugs that are components of Atripla (Truvada and Sustiva), and the BMS drug that is a  
7 component of Evotaz (Reyataz).<sup>46</sup> After additional negotiation, the parties added two drugs referenced  
8 throughout the operative complaint – Complera and Stribild – in consideration of the fact that the  
9 Settlement Class would forego the right to file an appeal and, if successful, seek relief for those  
10 purchases based on an overarching conspiracy claim against BMS.<sup>47</sup> Class Counsel also sought and  
11 obtained agreement to include generic purchases, consistent with their theory that higher brand prices  
12 trickle down to cause higher generic prices.<sup>48</sup>

13 The Ninth Circuit encourages such modifications to class definitions. *See In re Hyundai and*  
14 *Kia Fuel Economy Litig.*, 926 F.3d 539, 558 (9th Cir. 2019) (“[T]he aspects of Rule 23(a) and (b) that  
15 are important to certifying a settlement class are ‘those designed to protect absentees by blocking  
16 unwarranted or overbroad class definitions.’”) (quoting *Amchem*, 521 U.S. at 620); *Torres v. Mercer*  
17 *Canyons Inc.*, 835 F.3d 1125, 1139 (9th Cir. 2016) (“[T]he district court may construe the class  
18 definition more narrowly, or otherwise conform its interpretation of the class definition with the  
19 prevailing theory of liability.”).

20 Additionally, Class Counsel narrowly tailored the release granted to BMS to conform with the  
21 allegations at issue in the litigation. *See Nen Thio v. Genji, LLC*, 14 F. Supp. 3d 1324, 1334 (N.D.  
22 Cal. 2014) (noting scope of release, while broad, was limited to claims based on facts in complaint).  
23 While the release extends to claims “Plaintiffs could have asserted or could assert against BMS or its  
24 affiliates,” it is only in relation to those “that arise out of the facts, occurrences, transactions or other

25 \_\_\_\_\_  
26 <sup>45</sup> See Roberts Declaration at ¶ 10.

27 <sup>46</sup> *Id.* at ¶ 11.

28 <sup>47</sup> *Id.*

<sup>48</sup> *Id.*

1 matters alleged or asserted in the Action.”<sup>49</sup> The Ninth Circuit allows releases that extend to “claims  
2 not alleged in the underlying complaint where those claims depended on the same set of facts as the  
3 claims that gave rise to the settlement.” *Hesse v. Sprint Corp.*, 598 F.3d 581, 590 (9th Cir. 2010).

4 **ii. Method of Distributing Relief to the Class**

5 This “method” section discusses how Class Counsel selected the Settlement Administrator, as  
6 required by the ND CA Procedural Guidance at § 2, and how the Settlement Administrator plans to  
7 provide notice, process claim forms, and send payments to the Settlement Class. The sections that  
8 follow address the content of the settlement notices and the plan for allocating the settlement funds.

9 **(a) The Settlement Administrator Selection Process**

10 Plaintiff has retained KCC Class Action Services, LLC (“KCC”) to serve as Settlement  
11 Administrator, and KCC’s affiliate, Computershare Trust Company, N.A. (“Computershare”), to  
12 serve as Escrow Agent. KCC has been recognized as a best claims administrator by *The Recorder*,  
13 *The New York Law Journal*, and *The National Law Journal*, and has administered over 6,500 cases.<sup>50</sup>  
14 The 2020 Antitrust Annual Report on Class Action Filings in Federal Court, published in August  
15 2021, reports that from 2009-2020, KCC was the third top claims administrator by aggregate  
16 settlement amount and the second top claims administrator by number of settlements.<sup>51</sup>  
17 Computershare was established in Melbourne in 1978, became a publicly-traded company in 1994,  
18 and entered the US market in 2001.<sup>52</sup> It has a market value of nearly \$6 billion and operates in 21  
19 countries with more than 14,000 employees serving more than 40,000 clients.<sup>53</sup>

20 During the selection process, Class Counsel sought bids from four established settlement  
21 administrators, all of which recommended direct mail notice, media notice, a settlement website, and  
22 relatively similar plans for processing claims, deficiency letters, resubmissions, and payments.<sup>54</sup> Class  
23

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24 <sup>49</sup> Exhibit 1 at ¶ 1(1).

25 <sup>50</sup> See <https://www.kccllc.com/our-services/class-action/what-we-do>.

26 <sup>51</sup> See [https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=3898782](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3898782), Linked Document at 36.

27 <sup>52</sup> See <https://www.computershare.com/us/our-history>.

28 <sup>53</sup> *Id.*

<sup>54</sup> See Roberts Declaration at ¶ 15.



1 Counsel do not have any financial or other ties with KCC and have not worked with KCC in other  
2 cases over the last two years.<sup>55</sup> They selected KCC because of its competitive proposal and its decades  
3 of experience administering complex class action settlements.<sup>56</sup>

4 KCC has estimated the total cost of its administrative services, less discounts, to be \$22,278,  
5 with approximately two-thirds of those costs relating to notice procedures.<sup>57</sup> As stated above, BMS  
6 has agreed to pay half of the first \$400,000 of notice costs through the BMS Notice Fund. The other  
7 half of the first \$400,000 of notice costs, all notice costs above \$400,000, and all claims administration  
8 costs will be paid via the BMS Settlement Fund, subject to court approval. These estimated costs,  
9 representing less than 0.2% of the BMS Settlement Fund, are reasonable. Their experience, along  
10 with the reasonableness of their plans and costs when viewed alone and compared to bids submitted  
11 by three additional established entities, supports the appointment of KCC as Settlement Administrator  
12 and its affiliate, Computershare, as Escrow Agent.

13 **(b) The Proposed Manner of Notice**

14 The proposed notice plan is comprised of three parts.<sup>58</sup> *First*, KCC will send direct notice via  
15 certified mail to each Settlement Class Member identified through transactional-level data produced  
16 in this litigation,<sup>59</sup> and will re-mail any returned notices to any alternate addresses available through  
17 postal service forwarding information.<sup>60</sup> Prior to the initial mailing, KCC will check all postal  
18 addresses against the National Change of Address (NCOA) database maintained by the USPS, certify  
19 them via the Coding Accuracy Support System (CASS), and verify them through Delivery Point  
20 Verification (DPV).<sup>61</sup>

21 *Second*, KCC will provide media notice via the *HDA Weekly Digest*, published by the  
22 Healthcare Distribution Alliance (“HDA”), the national organization representing primary

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<sup>55</sup> *Id.* at ¶ 16.

24 <sup>56</sup> *Id.*

25 <sup>57</sup> *Id.* at ¶ 17.

26 <sup>58</sup> *See* Declaration of Carla A. Peak (Exhibit 3) at ¶¶ 9-12.

27 <sup>59</sup> *Id.* at ¶ 9.

28 <sup>60</sup> *Id.* at ¶ 10.

<sup>61</sup> *Id.*

1 pharmaceutical distributors.<sup>62</sup> The *HDA Weekly Digest* is an electronic publication aimed at educating  
2 its more than 4,500 subscribers with the most current news and activities in the healthcare supply  
3 chain, including information about conferences and seminars, research reports, and guidelines.<sup>63</sup>

4 *Third*, KCC will design, set up, and maintain a dynamic settlement website that will house the  
5 Notice, the Settlement Agreement, the motions for approval, the motion for expenses and incentive  
6 award, pertinent court orders, a Claim Form that Settlement Class Members can complete and submit  
7 online or print for manual completion and submission by mail, and any other important documents in  
8 the case.<sup>64</sup> The website address will be displayed in the notice documents and will be accessible via  
9 a hyperlink embedded in the paid notice appearing in the *HDA Weekly Digest*.<sup>65</sup>

10 This plan of sending “individual notice to all members who can be identified through  
11 reasonable effort” constitutes “the best notice that is practicable under the circumstances.” *See* Fed.  
12 R. Civ. P. 23(c)(2)(B); *Eisen v. Carlisle & Jacquelin*, 417 U.S. 156, 173-77 (1974). This is particularly  
13 true here where data should allow most, if not all, members to be identified. *See Hunt v. Check*  
14 *Recovery Sys., Inc.*, No. 05-cv-04993-MJJ, 2007 WL 2220972, at \*3 (N.D. Cal. Aug. 1, 2007)  
15 (“Delivery by first-class mail can satisfy the best notice practicable when there is no indication that  
16 any of the class members cannot be identified through reasonable efforts.”). The plan to supplement  
17 this direct notice with media notice and the settlement website further supports the conclusion that  
18 the proposed notice plan satisfies due process. This factor weighs in favor of preliminary approval.

### 19 (c) The Proposed Claim Form Process

20 The direct mail notice will include a claim form, pre-populated based on the transactional data  
21 referenced above.<sup>66</sup> Settlement Class Members will have an opportunity to verify the accuracy of the  
22 information on the pre-populated forms and/or challenge the accuracy of the pre-populated  
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25 <sup>62</sup> *Id.* at ¶ 11.

26 <sup>63</sup> *Id.*

27 <sup>64</sup> *Id.* at ¶ 12.

28 <sup>65</sup> *Id.*

<sup>66</sup> Exhibit 1(H) at ¶¶ 2-3.

1 information with supporting purchase records.<sup>67</sup> The Claims Administrator, with assistance from Dr.  
2 Lamb and his staff, shall review and process all claim forms and any challenges, after which the  
3 Claims Administrator shall advise the claimant in writing if an amendment has been made to its total  
4 qualifying purchases.<sup>68</sup>

5 Distributions will be made solely to Settlement Class Members who timely execute and return  
6 a valid Claim Form.<sup>69</sup> To maximize submissions, the Claims Administrator shall follow up by U.S.  
7 First Class mail with any Settlement Class Members that do not submit a Claim Form within 30 days  
8 prior to the Claim Form deadline, and then by telephone with any Settlement Class Members that do  
9 not submit a Claim Form with 15 days prior to the Claim Form deadline.<sup>70</sup> Any Settlement Class  
10 Members who submit timely but deficient Claim Forms shall be given 28 days from the date on which  
11 they are contacted by the Claims Administrator to cure the deficiency.<sup>71</sup> Class Counsel have  
12 conservatively estimated that with all of these follow-up procedures in place, at least 75% of class  
13 members will submit a claim form.<sup>72</sup>

14 Once all allocations are finalized, the Claims Administrator shall mail each Settlement Class  
15 Member who had timely submitted a valid Claim Form a check for its approved distribution, which  
16 shall be valid for a period of 90 days.<sup>73</sup> At least 14 days prior to the Final Fairness Hearing, the Claims  
17 Administrator and Dr. Lamb will submit declarations summarizing their efforts and the costs and  
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20 <sup>67</sup> *Id.* at ¶ 3.

21 <sup>68</sup> *Id.* at ¶¶ 7, 13, 14.

22 <sup>69</sup> *Id.* at ¶ 5.

23 <sup>70</sup> *Id.* at ¶ 6.

24 <sup>71</sup> *Id.* at ¶ 8.

25 <sup>72</sup> See Roberts Declaration at ¶ 18. As suggested by ND CA Procedural Guidance at § 1(g), Class  
26 Counsel have based this estimate on claim form return rates in other recent antitrust class actions  
27 involving direct purchaser plaintiffs. See *In re Restasis (Cyclosporine Ophthalmic Emulsion)*  
*Antitrust Litig.*, No. 18-md-02819, ECF 663 at ¶ 6 (E.D. N.Y. Mar. 23, 2021) (30 of 37 identified  
28 class members, or 81%, submitted claim forms; 2 assignees also submitted claims); *In re Asacol*  
*Antitrust Litig.*, No. 15-cv-12730, ECF 582-4 at ¶¶ 4-5 (Declaration) (D. Mass. Nov. 20, 2017)  
(notices mailed to 27 class members); *In re Asacol Antitrust Litig.*, No. 15-cv-12730, ECF 756 at 2  
(Order) (D. Mass. Feb. 28, 2019) (23 (of 27) class members, or 85%, submitted claim forms).

<sup>73</sup> Exhibit 1(H) at ¶ 15.

1 expenses they incurred and expect to incur in connection with the Allocation Plan.<sup>74</sup>

2 It is anticipated that the entire Net BMS Settlement Fund will be distributed at one time, but  
3 if amounts that are not *de minimis* remain in the fund 180 days after the initial distribution dates, such  
4 amounts shall be distributed *pro rata* to claimants that timely cashed their settlement checks based on  
5 the same formula used for the initial distribution.<sup>75</sup> If the amounts remaining are *de minimis* such that  
6 a second distribution would not be economically feasible, such amounts shall be held in the escrow  
7 account and included in any additional disbursements occurring in connection with this litigation.<sup>76</sup>  
8 If no such additional disbursements occur, at the conclusion of this litigation, Settlement Counsel  
9 shall make an application with the Court, with notice to BMS, addressing the proposed distribution  
10 of those funds.<sup>77</sup> Unless the confidential reduction provision is triggered, no unclaimed amounts from  
11 the BMS Settlement Fund will revert to BMS.

12 This factor weighs in favor of preliminary approval. *See Torres v. Pick-A-Part Auto Wrecking*,  
13 No. 16-cv-01915, 2018 WL 306287, at \*3-4 (E.D. Cal. Jan. 5, 2018) (finding no obvious deficiencies  
14 in proposed agreement providing for non-reversionary cash fund to be divided among class members  
15 who submit valid claims and release of liability narrowly tailored to claims).

### 16 **iii. Attorneys' Fees**

17 Class Counsel will not seek a fee award from this Settlement. They will seek only to recover  
18 out-of-pocket expenses they have incurred so far in litigating this case, for an amount not to exceed  
19 \$2.5 million, to be paid from the Settlement Fund.<sup>78</sup> As addressed above, the Settlement is not  
20 contingent on these expenses being awarded, and if the request is denied, the funds will revert to the  
21 Settlement Class. This factor weighs in favor of preliminary approval.

### 22 **iv. Identification of Agreement**

23 The Settlement Agreement is attached as Exhibit 1 to the Roberts Declaration and Class

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24 <sup>74</sup> *Id.* at ¶ 16.

25 <sup>75</sup> *Id.* at ¶ 17.

26 <sup>76</sup> *Id.*

27 <sup>77</sup> *Id.* Class Counsel do not contemplate requesting *cy pres* distribution.

28 <sup>78</sup> The motion for reimbursement of expenses will state the amount paid to date and, if requested by  
the Court, Class Counsel will provide an itemized list of expenses for *in camera* inspection.

1 Counsel are contemporaneously emailing for *in camera* inspection a copy of the agreement with  
2 confidential terms about reducing or terminating the Settlement. This factor weighs in favor of  
3 preliminary approval.

4 **d. Equitable Treatment of Class Members**

5 The standard for approval of a proposed allocation plan is the same as the standard for  
6 approval of a class action settlement; each must be “fair, reasonable and adequate.” *See In re Citric*  
7 *Acid Antitrust Litig.*, 145 F. Supp. 2d 1152, 1154 (N.D. Cal. 2001) (citations omitted). An allocation  
8 plan is reasonable if it “reimburses class members based on the type and extent of their injuries.” *Id.*

9 The Plan of Allocation<sup>79</sup> provides that each claimant will receive a *pro rata* share of the Net  
10 Settlement Fund based on its total unit volume of applicable purchases, with varying weights applied  
11 depending on which drugs were purchased.<sup>80</sup> To address the fact that alleged damages stemming from  
12 the purchase of brand drugs are higher than those stemming from the purchase of generic drugs, full  
13 value will be placed on purchases of brand drugs for which no generic is available, a multiplier of  
14 0.88 will be applied to brand purchases for which a generic was available, and a multiplier of 0.12  
15 will be applied to generic purchases.<sup>81</sup> Further, the relative share of the Net Settlement Fund allocated  
16 to each concerned drug will be based on each drug’s relative share of Extended Units in the IQVIA  
17 National Sales Perspectives Data from October 2016 through June 2021: Atripla (14%), Complera  
18 (5%), Evotaz (1%), Reyataz (7%), Stribild (7%), Sustiva (3%), and Truvada (63%).<sup>82</sup>

19 This plan should be deemed reasonable, given that “in this District, a ‘*pro-rata* [plan] for  
20 allocation has been used in many antitrust cases.”” *See In re Cathode Ray Tube (CRT) Antitrust Litig.*,  
21 No. 07-cv-5944-JST, 2016 WL 721680, at \*21 (N.D. Cal. Jan. 28, 2016) (quoting *In re TFT-LCD*  
22 *(Flat Panel) Antitrust Litig.*, No. 07-md-1827-SI, 2011 WL 7575004, at \*4 (N.D. Cal. Dec. 27,  
23 2011)); *see also In re Lidoderm Antitrust Litig.*, No. 14-md-2521, 2018 WL 11375216, at \* 2 (N.D.  
24 Cal. Sept. 20, 2018). Indeed, courts throughout the nation have approved *pro rata* allocation plans in

25 \_\_\_\_\_  
26 <sup>79</sup> *See* Exhibit 1(H), produced in compliance with ND CA Procedural Guidance at § 1(f).

27 <sup>80</sup> *Id.* at ¶¶ 10-12.

28 <sup>81</sup> *Id.* at ¶¶ 10, 12.

<sup>82</sup> *Id.* at ¶ 11.

1 pharmaceutical antitrust class actions similarly alleging generic delay.<sup>83</sup>

2 The Allocation Plan allows for distribution of additional amounts from the BMS Settlement  
3 Fund for litigation and administrative expenses, and for a named plaintiff service award,<sup>84</sup> for which  
4 Class Counsel plan to request \$10,000 to be paid to Plaintiff (KPH) in recognition of its assistance  
5 with developing and pursuing this case, as will be described in the motion for approval of that award.  
6 This minimal amount, representing less than 0.093% of the BMS Settlement Fund, is not indicative  
7 of counsel allowing the “self-interests [of] certain class members to infect negotiations.” *See Cuzick*,  
8 2017 WL 4536255, at \*6 (quoting *In re Bluetooth*, 654 F.3d at 947). Additionally, as with the request  
9 for expenses, Class Counsel and BMS have agreed that this request for a plaintiff service award will  
10 be considered separately from the Court’s consideration of the fairness, reasonableness, and adequacy  
11 of the Settlement, and that its resolution will not affect the Settlement.<sup>85</sup>

12 This proposed allocation plan is similar to the plan approved in the *Restasis* antitrust litigation,  
13 where the same class representative (KPH) was represented by the same counsel (Michael Roberts  
14 and Dianne Nast), who served on the Court-appointed Direct Purchaser Plaintiffs’ Executive  
15 Committee.<sup>86</sup> The court awarded amounts from the \$51.25 million settlement fund to be paid to class  
16 counsel (\$16,423,921.65 for fees, \$1,978,235.05 for expenses, up to \$50,000 additional for expenses  
17 without further submission) and the class representatives (\$85,000 each to three class representatives,  
18 \$42,500 to a fourth class representative).<sup>87</sup> The court subsequently awarded amounts to be paid to the  
19 claims administrator (\$17,497.00) and the economic consultant who had assisted with the claims  
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21 \_\_\_\_\_  
22 <sup>83</sup> *See, e.g., In re Restasis (Cyclosporine Ophthalmic Emulsion) Antitrust Litig.*, No. 18-md-02819,  
23 2020 WL 6193857, at \*3 (E.D. N.Y. Oct. 7, 2020); *In re Loestrin 24 Fe Antitrust Litig.*, No. 13-md-  
24 02472, ECF 1396-8 at 2-3, 6-8 (D.R.I. Jan. 22, 2020) (plan submitted); *In re Loestrin 24 Fe Antitrust*  
25 *Litig.*, No. 13-md-02472, 2020 WL 5203323, at \*5 (D.R.I. Sept. 1, 2020) (plan approved); *In re*  
26 *Celebrex (Celecoxib) Antitrust Litig.*, No. 14-cv-00361, 2018 WL 2382091, at \*3 (E.D. Va. Apr. 18,  
27 2018); *In re Aggrenox Antitrust Litig.*, No. 14-md-02516, ECF 733-8 at 2-6 (D. Conn. Nov. 22, 2017)  
28 (plan submitted); *In re Aggrenox Antitrust Litig.*, No. 14-md-02516, 2017 WL 11636126, at \*2 (D.  
Conn. Dec. 21, 2017) (plan approved).

<sup>84</sup> Exhibit 1(H) at ¶ 1 n.1. The Settlement also allows for these requests. *See* Exhibit 1 at ¶ 13(a).

<sup>85</sup> Exhibit 1 at ¶ 13(b).

<sup>86</sup> *See In re Restasis*, 2020 WL 6193857, at \*2, n.3.

<sup>87</sup> *Id.* at \* 1, 6.

1 administration process (\$12,226.50).<sup>88</sup> With court approval, the remaining balance (approximately  
2 \$32 million)<sup>89</sup> was distributed on a *pro rata* basis to the 32 claimants that had submitted valid claim  
3 forms.<sup>90</sup> The plan here is even more reasonable, given the significantly lesser amounts being requested  
4 for payment to Class Counsel and the class representative. This factor weighs in favor of preliminary  
5 approval.

6 **2. The Proposed Forms of Notice Satisfy the Guidance Provided in Rule 23(c)(2)(B), the**  
7 **Manual, and the ND CA Procedural Guidance**

8 The proposed long-form notice states the following, as required by Rule 23(c)(2)(B): (1) the  
9 nature of the action (at No. 1); (2) the definition of the class certified (at No. 3); (3) the class claims,  
10 issues, or defenses (at No. 1); (4) that a class member may enter an appearance through an attorney if  
11 the member so desires (at No. 17); (5) that the court will exclude from the class any member who  
12 requests exclusion (at No. 13); (6) the time and manner for requesting exclusion (at No. 13); and (7)  
13 the binding effect of a class judgment on members under Rule 23(c)(3) (at Nos. 4, 8, 11-14).<sup>91</sup> All  
14 this information is likewise in the summary and publication notices, either directly or via direction to  
15 the long-form notice.<sup>92</sup>

16 The proposed long-form notice also includes additional information recommended by the  
17 *Manual* at § 21.312 by: (1) describing options and deadlines (at Nos. 6, 11-14); (2) describing  
18 essential terms (at No. 4); (3) disclosing any special benefits provided to the class representatives (at  
19 No. 10); (4) advising that no attorneys' fees will be requested and providing information regarding  
20 costs that will be requested (at No. 10); (5) indicating the time and place of the hearing to consider  
21 approval of the settlement (at No. 16); (6) explaining the procedures for allocating and distributing  
22 settlement funds (at No. 7); and (7) prominently displaying the procedure for making inquiries (at No.

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24  
25 <sup>88</sup> See *In re Restasis (Cyclosporine Ophthalmic Emulsion) Antitrust Litig.*, No. 18-md-02819, ECF  
667, at ¶¶ 2-3 (E.D.N.Y. Apr. 8, 2021).

26 <sup>89</sup> *Id.*, ECF 663, at ¶ 16.

27 <sup>90</sup> *Id.*, ECF 667, at ¶ 4.

28 <sup>91</sup> See Exhibit 1(D).

<sup>92</sup> See Exhibit 1(B); Exhibit 1(E).

1 19).<sup>93</sup> All this information is likewise in the summary and publication notices, either directly or via  
2 direction to the long-form notice.<sup>94</sup>

3 The proposed long-form notice also includes the additional non-duplicative information  
4 recommended in the ND CA Procedural Guidance at § 3, including: (1) contact information for class  
5 counsel (at No. 19); (2) the settlement website address (at No. 19); and (3) how to determine if the  
6 final approval hearing date has changed (at No. 16).<sup>95</sup> All this information is likewise in the summary  
7 and publication notices.<sup>96</sup> The long-form notice also includes much of the ND CA Procedural  
8 Guidance’s suggested language about how to access the case docket and Settlement Agreement (at  
9 No. 19), how to opt out via the submission of minimal information to KCC (at No. 13), and how to  
10 object via the submission of listed information to only the Court (at Nos. 12, 17).<sup>97</sup> In sum, the  
11 proposed notices provide sufficient information to Settlement Class Members to satisfy due process.

### 12 **C. The Proposed Schedule Meets the Standard for Approval**

13 The schedule outlined in the proposed preliminary approval order provides for the notice  
14 process to start within 45 days after entry of the order, with direct mail notice, publication notice, and  
15 the live settlement website.<sup>98</sup> KCC would follow up with Settlement Class Members that have not  
16 submitted claim forms via the postcard reminder notice 30 days later (75 days after entry of the order)  
17 and via telephone 15 days after that (90 days after entry of the order).<sup>99</sup> The claim form deadline  
18 would follow 15 days after that (105 days after entry of the order).<sup>100</sup> Settlement Counsel would move  
19 for reimbursement of litigation expenses and payment of a class representative service award at least  
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21 <sup>93</sup> See Exhibit 1(D). As to item 6, the notice refers to *pro rata* distributions, without describing how  
22 class members can calculate or estimate their individual recoveries, because calculations cannot be  
made until after all claim forms are received and processed

23 <sup>94</sup> See Exhibit 1(B); Exhibit 1(E).

24 <sup>95</sup> See Exhibit 1(D). As to item 2, the settlement website will contain links to the documents listed in  
the ND CA Procedural Guidance at § 3, as described in the Proposed Manner of Notice section above.

25 <sup>96</sup> See Exhibit 1(B); Exhibit 1(E).

26 <sup>97</sup> See ND CA Procedural Guidance at §§ 3-5; Exhibit 1(D).

27 <sup>98</sup> Exhibit 1(A) at ¶ 14.

28 <sup>99</sup> *Id.* at ¶¶ 15, 16.

<sup>100</sup> *Id.* at ¶ 17.



1 56 days before the Final Approval Hearing,<sup>101</sup> and Settlement Class Members would have 35 days  
2 after that (until 21 days before the Final Approval Hearing) to opt out or object to the proposed  
3 settlement, litigation expense award, or class representative service award.<sup>102</sup> This proposed schedule  
4 comports with due process and complies with the timeline required by the ND CA Procedural  
5 Guidance at § 9.

#### 6 IV. CONCLUSION

7 For all the foregoing reasons, Plaintiff respectfully requests that the Court certify the  
8 Settlement Class; preliminarily approve the Settlement, the proposed schedule, and the proposed  
9 manner and forms of notice; appoint NastLaw LLC and Roberts Law Firm as Co-Lead Settlement  
10 Counsel, KCC as Settlement Administrator, and Computershare as Escrow Agent; and set a schedule  
11 for the final approval process and the Final Approval Hearing.

12 Dated: April 13, 2022

13 Respectfully submitted,

14 By: /s/ Francis O. Scarpulla  
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101 *Id.* at ¶ 23.

102 *Id.* at ¶ 17.

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**CERTIFICATE OF SERVICE**

I certify that on April 13, 2022, I served a true and correct copy of the Motion for Preliminary Approval of Class Action Settlement by email to all counsel at the following email addresses.

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